

# Manufacturing

Hobsons Bay is home to significant industrial precincts. It is of no surprise, therefore, that manufacturing is a key driver of both the local and regional economy in terms of exports, value-add and employment.



## Manufacturing in Hobsons Bay

**54%**

Output

**30%**

Wages and salaries

**8,140**

Jobs

**24%**

GRP

**78%**

Exports

## Competitive advantages

**Transport, equipment and parts**

**Basic chemical, cleaning and polymer**

**Petroleum and coal products**

**Food products**

## Opportunities

Hobsons Bay businesses and organisations import a substantial **\$798m** of goods and services from the manufacturing sector in the rest of Australia with Melbourne's west collectively importing **\$1,179m**.

Key sub-sectors for imports are:

**\$310m**

Metal and Metal Product

**\$222m**

Technical Equipment and Appliance

This indicates that there is not only opportunity to build on existing strengths in the manufacturing sector, but that there is also opportunity to capture a proportion of this escape expenditure through the replacement of imports with local production.

The future of local manufacturing is expected to be characterised by high-value, advanced manufacturing, innovation and green industries.

## Key industry locations

**Altona North**  
**Altona**  
**Brooklyn**  
**Spotswood**  
**Williamstown**

## Key industry/ stakeholder groups

- VECCI
- Open Innovation West
- AIG

## Organisations already invested in Hobsons Bay/local industry leaders

**Qenos** - Qenos is Australia's exclusive manufacturer of polyethylene and a valued supplier of a diverse range of specialty polymers to industries such as food and beverage, construction, mining and energy, agriculture and water conservation. Qenos directly contributes more than \$1b a year to the Australian economy. Operations in Melbourne and Sydney employ around 750 people directly, and they supply industries that employ hundreds of thousands of people.

**Downer** - Downer's capabilities include manufacturing, maintenance and overhaul of passenger and freight rolling stock, and the development of innovative maintenance solutions for passenger cars, freight wagons, locomotives and light rail. Downer's passenger rail customers in Victoria include Metro Trains Melbourne, V/Line, Yarra Trams and Bombardier Transport. Throughout

Australia Downer also provides services to Sydney Trains, Public Transport Authority (Western Australia), Queensland Rail, Pacific National, BHP Billiton, Aurizon, Fortescue Metals Group, and SCT Logistics. Downer recently announced the start of a \$16m upgrade to its Newport facilities to support the Victorian Government's \$2.3b High Capacity Metro Trains Project.

**Mobil Altona Refinery** - The refinery operates 24 hours a day, 365 days a year, processing crude oil into a range of petroleum products to supply around half of Victoria's refined fuel needs. The refinery plays a very important role in Victoria's fuel supply chain and contributes to the local and state economy by providing employment opportunities, supporting suppliers and industrial customers and producing refined fuel products that are essential to everyday life.



**For more information or to chat to us about your investment project or idea, contact the Hobsons Bay City Council Economic Development team on 9932 1285 or [business@hobsonsbay.vic.gov.au](mailto:business@hobsonsbay.vic.gov.au)**